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| SNo | Query | Response |
| 1 | Is it possible to submit one proposal which includes breakdown of timing and costs for two or more of the countries? Or do you require a separate proposal per country?  | We require separate proposals for each country.If any bidder is applying for more than one country, then they should clearly indicate the resource name with their roles and time allocated for each bid.The bidders are also advised to share clearly the travel cost estimates for each country bid. Though not considered for evaluation, it would indicate the bidder’s estimation of travel time and costs envisaged by them. |
| 2 | Will each country office use its own social enterprise definition, or will a central definition be set? Or is this something for the consultant team to establish when they develop a methodology?  | We expect a central social enterprise definition to be proposed and agreed during the consultation workshop/s. |
| 3 | Is there an overall budget divided equally by country, or will it be possible to propose that the cost in some countries will be higher than others? In regards to the social enterprise surveys, we were wondering if it might be possible for you to share the budget range that you were expecting for this commission.  | The British Council cannot share the budgets. Each bidder is expected to provide the financial bid based on their understanding, resource allocation and methodology proposed. |
| 4 | Will the country reports be published?  | The British Council is expecting to publish the reports. If the agency has any reservations then they need to clarify this very clearly in their bids. |
| 5 | Is it possible for you to extend the proposal submission deadline to 26th June?  | The dates for the RFP have been extended as per below table;

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| **Activity** | **Date** |
| **RFP Return Date** | **Friday 26th June** |
| Evaluation  | Tuesday 30th June |
| Selection of Preferred Supplier | Friday 3rd July |

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| 6 | It is said in the RFP that a consultation workshop(s) with key stakeholders will be arranged - will that be done after methodology finalization?  Please clarify.  | The British Council expects the methodology proposed by the bidders in their bids to be discussed during the consultation workshop. This methodology may then be agreed post interactions.However, the bidders are encouraged to suggest the best approach as they feel would suit the requirement better. |
| 7 | We would also like to know if we should keep focused group discussion (FGD) and Key Informant Interview (KII) as part of our methodology. | We expect the bidders to propose the best approach. |